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8-11-2006

## Interview with Ed Mays, Endura Wood Products, 2006 (audio)

Ed Mays

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# Portland State University Oral History Project

## Interview Index

INTERVIEWEE:Ed Mayes	
Interviewer:Damon Quint	
Date:August 11, 2006	
Location of Interview: Endura Wood	
Research Assistant:Glenn Esler	
Interview Series: SUSTAINING NORTHWEST LANDSCAPES & COMMUNITIE	ES
Recording Equipment: DIGITAL RECORDER (WINDOWS MEDIA AUDIO FILE	3)
WITH AN EXTERNAL, OMNIDIRECTIONAL MICROPHONE	

Time Notes

File 01: Personal background/education

Woodworking background/green building

Recycled/FSC wood products background

Bend market/sustainable construction
Endura Wood History
File2: Endura goals/personal values
Challenges
Green products
Angel investors

Sustainability defined
Sustainable practices
Business products
Suppliers
FSC certification/rules
Supply of FSC woods

	Co-Op Formation/Inventory
	Rewards of FSC
	Major obstacles
Time	Notes
	Local versus non-local sources
	Target customers
	Marketing

Percentage green products/customers
Future of company
HFHC relationships